



sailing association of  
intermountain lakes

**SAIL Directors Meeting  
March 9, 2015  
Minutes**

**7:00p.m. - SAIL Directors Meeting**

Bob Malouff  
Anna Malouff  
Jamie Fell  
Rick Fell  
Benjamin Fell  
Joe Beierl  
Brandon Kass

**Call to Order: 7:11**

**Approval of February Minutes: Brandon Moved, Joe second. Unanimous approval.**

**Treasurer's Report:**

No real activity. 3-4 memberships so far. Getting Quickbooks in order. Want to move to locally installed program. There are advantages when its public. Also when we get a new treasurer, they need to be able to have the database available. Mailchimp is kind of nice but we need to be able to modify it. Have one large database including: if paid, name, lake, boat, etc. Invoices could be a problem without Quickbooks. But Dillon and CSYC don't really need the invoice. Start with invoices of last year. Then go and invoice those who paid the year before that but not last year and try to get them to reup. 2015 PHRF, 2015 club, etc. have to have a reason to invoice the person. Send out an email with the form to sign up. Step one: Joe check if paid. Step Two: Richard enter all information to main database. Step three: Rick make sure it is there and have the PHRF inserted. (step two and three can go back and forth). Go ahead and have PHRF ready, if no payment is received go ahead and invoice.

“if your SAIL dues are paid in a club just fill in information, don't send payment.”

**PHRF Report**

Pretty uneventful. 4 outstanding applications. Dillon is doing PHRF we should reach out to Dillon about getting the racers their PHRF certs. Get with DB “we need support, and if you've never done this then it's nice having that support that we can offer.” Reach out to DB, Paul Kresge, and Bill Darling. 15\$ to join sail. 5\$ for PHRF cert. regatta rate: don't want to join sail, but want PHRF for ONE weekend 5\$. Bob will reach out to DB and check

what is included. Bill Darling could possibly be doing PHRF for Dillon.

## **Area F Report**

Last week was the phone call. Jeff new Commodore: we did have 1 OK, lots of Texans. We let them know about the race management courses. Single hand women's champ: 2016 bid. Nothing ground breaking. We all got to brief each other. Texas looking for level 3 coach/instructor. Brandon, Phillip, Lee Icita. Hopefully one more phone call before summer. Full line up of JR regattas in Texas set up: 1, 2 and 3 handed regattas. Some youth regatta has already been started. Gary was on call (Secretary) but otherwise no one really from OK. We discussed doing a "fun" area f event to do. We have to show that we are willing to travel before expecting them to travel.

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## **Junior Racing and Sailing**

Doug McKnight is commodore of Union. July 4<sup>th</sup> holiday event. Shannon was doing well at keeping Union close to sail, but when she left they kind of went their own way. Bid for 2016 lightcup laser radial. 420 midwinters in FL: 2 racers went, didn't do well but had a blast. Cameron going to San Diego this weekend for a race on Buccaneers.

**Membership:** See treasurer's report. Database step one to be done by the 16<sup>th</sup>. Have as much (hopefully all) done by the 20<sup>th</sup>.

## **Training and Seminars Vice Commodore**

1. February-April Winter Seminars
  - A. March 18th-Friends and Family-Come SAIL with us  
Maybe SAIL buy hamburgers for the events. They clubs provide the rest.  
Brandon Kass-Junior sailors  
Jim Cook/Trey-Beginning sailors  
Robin Jackson-Beginning racers  
Greg Schertz-Intermediate sailors/racers  
Dave Baker-Advanced racers
  - C. April 15<sup>th</sup>-Colorado Coconuts
  - D. April 18<sup>th</sup>-Race Management by Tom Downing  
Curtis Rist, Paul Kresge, Star Malouff, Bob Malouff  
Food-Breakfast, lunch, drinks  
Material-printing, binders
  - E. October 31<sup>st</sup>-November 1st-Club Level Race Management and Judges  
Paul Kresge  
??

## **Old Business**

Newsletter: taking time to get it together. But now it's not terrible to set up.

Come SAIL With Us

Chatfield. Is set.

Others?

Get racers traveling

Talking this up. Where should we take our fleet?

SAIL to provide Race Management assistance

Mark did receive the gift card.

List of participants

**New Business**

SAIL Meetings: start quarterly meetings (used for summer time)

Or do online chats/emails.

Email meetings

**Motion to Adjourn:** Anna Moved, Rick second, unanimous approval.